

**HIROTEC INDIA** is the world's leading comprehensive engineering & manufacturing company; providing state of the art tooling, engineering services and products to automotive manufacturers across the world.

Currently seeking a dynamic **Business Development Engineer** to become part of the HIROTEC India Team. This position responsibility includes:

- Basic Knowledge on Materials and Tooling.
- Knowledge in the Body in White assembly system tools - Mechanical Design, Controls Design, Stamping and Manufacturing will be an added advantage.
- Experience in content oriented search through web and video/audio software knowledge is preferred.
- Data Analysis and Scenarios development.
- Effective working relationship with customers and support sales strategy.
- Manage customer Accounts to meet target and deadlines.
- Coordinate with Internal Functions like Finance, Production, Technical, Contractual and operations.
- Prepare and submission of reports on Sales and Market.
- Strong Techno-commercial understanding, negotiation and convincing skills are required.
- Speaking Hindi would be added advantage.
- Willing to Travel any part of the country for Business needs.

The position requirements include Bachelor of Engineering with 4 to 7 Years of Experience in Business Development for Automotive Industry. M.B.A is an added advantage.

Candidate should possess strong convincing and negotiation skills. Exceptional written and/oral communication skills, strong working knowledge of MS Office Suite, and the ability to multi-task in a fast-paced environment. Automotive knowledge preferred.

Excellent work environment and benefits await you!